

Financial Data

2013年3月期

株式会社 セゾン情報システムズ

連結貸借対照表 Consolidated Balance Sheets

3月31日現在 / At March 31

単位：百万円 / Unit : ¥million

		2005	2006	2007	2008	2009	2010	2011	2012	09/30/2012
<資産の部>	Assets									
流動資産	Current Assets									
現金及び預金	Cash and Deposits	5,025	5,684	5,879	7,538	7,113	7,189	6,379	5,351	5,343
受取手形及び売掛金	Notes and Accounts Receivable-trade	5,230	4,425	5,782	3,409	4,826	3,966	4,814	6,983	5,914
有価証券	Short-term Investment Securities	400	400	400	400	400	400	400	649	500
たな卸資産	Inventories	1,004	433	469	523	318	337	395	1,023	245
繰延税金資産	Deferred Tax Assets	428	360	393	337	471	415	570	700	695
その他	Other	252	254	266	280	471	501	560	527	739
貸倒引当金	Allowance for Doubtful Accounts	△ 2	△ 0	△ 1	△ 0	△ 0	△ 21	△ 0	△ 1	△ 0
流動資産合計	Total Current Assets	12,340	11,558	13,189	12,488	13,558	12,774	13,120	15,235	13,437
固定資産	Noncurrent Assets									
有形固定資産	Property, Plant and Equipment									
建物及び構築物	Building and Structures	779	914	715	769	649	565	369	287	328
工具、器具及び備品	Equipment	365	621	912	776	697	871	715	630	986
その他	Other	0	0	—	—	106	407	1,693	2,921	2,563
有形固定資産合計	Total Property, Plant and Equipment	1,144	1,535	1,628	1,545	1,453	1,844	2,779	3,839	3,879
無形固定資産	Intangible Assets									
ソフトウェア	Software	440	504	715	670	661	1,020	2,709	3,104	3,057
その他	Other	0	0	0	0	0	0	412	563	547
無形固定資産合計	Total Intangible Assets	440	504	715	670	661	1,020	3,121	3,667	3,604
投資その他の資産	Investments and Other Assets									
投資有価証券	Investment Securities	895	1,204	929	819	1,246	1,326	1,370	1,340	1,224
敷金	Lease deposits	983	1,021	1,058	1,049	1,054	989	897	885	833
繰延税金資産	Deferred Tax Assets	1,351	1,282	1,425	1,371	1,303	1,356	1,174	818	820
その他	Other	103	108	254	220	457	658	675	723	678
貸倒引当金	Allowance for Doubtful Accounts	—	—	—	—	△ 4	△ 5	△ 5	△ 4	△ 4
投資その他の資産合計	Total Investments and Other Assets	3,333	3,616	3,667	3,459	4,057	4,326	4,112	3,763	3,552
固定資産合計	Total Noncurrent Assets	4,919	5,657	6,012	5,676	6,172	7,191	10,012	11,271	11,036
資産合計	Total Assets	17,259	17,215	19,202	18,164	19,730	19,965	23,132	26,506	24,473

		単位：百万円 / Unit: ¥million								
		2005	2006	2007	2008	2009	2010	2011	2012	09/30/2012
<負債の部>		Liabilities								
流動負債	Current Liabilities									
支払手形及び買掛金	Notes and Accounts Payable-trade	2,974	2,320	2,812	2,053	1,463	1,376	1,876	3,682	1,950
未払法人税等	Income Taxes Payable	738	321	848	259	708	146	747	721	498
賞与引当金	Reserve for Bonuses	562	654	640	539	793	741	974	756	737
未払費用	Accrued expenses	451	649	582	559	663	651	722	761	733
その他	Other	925	836	1,204	1,034	1,585	1,708	2,066	2,945	2,798
流動負債合計	Total Current Liabilities	5,652	4,782	6,088	4,446	5,214	4,625	6,387	8,867	6,718
固定負債	Noncurrent Liabilities									
退職給付引当金	Provision for Retirement Benefits	2,660	2,479	2,088	1,768	1,705	1,447	1,242	1,019	922
役員退職慰労金引当金	Reserve for Directors' Retirement Benefits	181	123	144	155	—	—	—	—	—
その他	Other	8	7	0	—	152	699	1,482	1,658	1,563
固定負債合計	Total Noncurrent Liabilities	2,850	2,610	2,232	1,924	1,857	2,146	2,725	2,677	2,486
負債合計	Total Liabilities	8,502	7,392	8,321	6,370	7,072	6,771	9,112	11,545	9,204
<資本の部>		Shareholders' Equity								
資本金	Capital Stock	1,367	1,367	—	—	—	—	—	—	—
資本剰余金	Capital Surplus	1,461	1,461	—	—	—	—	—	—	—
利益剰余金	Retained Earnings	5,803	6,683	—	—	—	—	—	—	—
その他有価証券評価差額金	Valuation Difference on Available-for-Sale Securities	125	310	—	—	—	—	—	—	—
自己株式	Treasury Stock	△ 0	△ 0	—	—	—	—	—	—	—
資本合計	Total Shareholders' Equity	8,756	9,822	—	—	—	—	—	—	—
負債、少数株主持分及び資本合計	Total Liabilities, Minority interests and Shareholders' Equity	17,259	17,215	—	—	—	—	—	—	—
<純資産の部>		Net Assets								
株主資本	Shareholders' Equity									
資本金	Capital Stock	—	—	1,367	1,367	1,367	1,367	1,367	1,367	1,367
資本剰余金	Capital Surplus	—	—	1,461	1,462	1,462	1,462	1,462	1,462	1,462
利益剰余金	Retained Earnings	—	—	7,928	8,898	9,804	10,316	11,144	12,100	12,414
自己株式	Treasury Stock	—	—	△ 0	—	—	—	△ 0	△ 0	△ 0
株主資本合計	Total Shareholders' Equity	—	—	10,756	11,728	12,634	13,146	13,974	14,929	15,244
評価・換算差額等	Valuation and Translation Adjustments									
その他有価証券評価差額金	Valuation Difference on Available-for-Sale Securities	—	—	122	67	24	48	50	34	29
為替換算調整勘定	Translation Adjustment	—	—	2	△ 1	△ 0	△ 0	△ 4	△ 2	△ 4
評価・換算差額等合計	Total Valuation and Translation Adjustments	—	—	124	65	23	48	45	31	24
純資産合計	Total Net Assets	—	—	10,880	11,793	12,658	13,194	14,020	14,961	15,269
負債純資産合計	Total Liabilities and Net Assets	—	—	19,202	18,164	19,730	19,965	23,132	26,506	24,473

連結損益計算書 Consolidated Statements of Income

3月31日に終了した事業年度 / Years ended March 31

		単位：百万円 / Unit: ¥million								
		2005	2006	2007	2008	2009	2010	2011	2012	2013(予)
売上高	Net Sales	26,351	23,202	22,997	23,559	24,996	26,127	27,984	32,604	30,500
売上原価	Cost of Sales	20,074	16,756	16,816	17,546	18,710	20,188	21,517	25,724	23,250
売上総利益	Gross Profit	6,276	6,446	6,181	6,012	6,285	5,938	6,466	6,879	7,250
販売費及び一般管理費	Selling, General and Administrative Expenses	3,524	4,027	3,507	3,512	3,714	3,448	3,508	3,469	3,750
営業利益	Operating Income	2,752	2,419	2,674	2,499	2,571	2,489	2,957	3,410	3,500
営業外収益	Non-Operating Income	21	14	37	65	72	53	43	73	20
営業外費用	Non-Operating Expenses	1	—	4	28	12	19	70	33	10
経常利益	Ordinary Income	2,771	2,434	2,707	2,537	2,630	2,524	2,930	3,450	3,510
特別利益	Extraordinary Income	276	38	122	25	—	2	95	6	0
特別損失	Extraordinary Loss	535	532	149	202	181	796	449	271	10
データセンター移設損失引当繰入額	Provision of Reserve for Loss on Datacenter Relocation	—	—	—	—	—	729	—	83	—
その他	Other	535	532	149	202	181	67	449	187	10
税金等調整前当期純利益	Income before Income Taxes	2,513	1,940	2,680	2,360	2,449	1,729	2,577	3,186	3,500
法人税、住民税及び事業税	Income Taxes-Current	910	745	1,190	837	1,093	732	1,068	1,221	1,350
法人税等調整額	Income Taxes-Deferred	90	9	△ 45	147	△ 36	△ 0	32	220	
当期純利益	Net Income	1,511	1,184	1,535	1,374	1,392	997	1,476	1,743	2,150

セグメント別売上高 Operating Results by Segment

3月31日に終了した事業年度/Years ended March 31

単位：百万円 / Unit：¥million

		2006	2007	2008	2009	2010	2011	2012	2013(予)
セグメント別売上高	Total Sales by Segment								
金融システム事業	Financial	9,665	11,527	11,702	11,857	13,329	15,394	18,870	15,400
流通サービスシステム事業	Retail & Services	7,198	5,156	5,007	5,328	4,875	4,475	5,076	5,300
BPO事業	BPO	1,090	1,124	1,342	1,747	1,702	1,642	1,858	2,050
HULFT事業	HULFT	4,790	4,593	4,776	5,235	5,176	5,355	5,527	6,250
その他事業	Other	458	597	732	829	1,042	1,119	1,271	1,500

※2006-2009年度は参考値

単位：百万円 / Unit：¥million

主要顧客別売上	Sales by Main Customer								
クレディセゾン	Credit Saison Co.,Ltd.	8,887	11,104	10,858	9,664	10,043	11,172	12,634	14,300
キュービタス	Qubitous Co.,Ltd.	—	—	—	1,214	1,660	2,873	4,882	
NTTデータ	NTT DATA CORPORATION	3,161	1,601	1,368	1,347	1,774	1,579	1,342	850
西友	SEIYU	1,389	1,182	1,098	1,168	1,278	1,208	1,166	500

単位：百万円 / Unit：¥million

旧セグメント別売上高	Total Sales by Previous Segment								
システム構築・運用事業	Systems Construction and Operation Business	18,412	18,401	18,780	19,758	20,949	22,625	27,076	24,500
情報処理サービス	Information Processing Service	9,039	8,598	8,450	8,826	8,895	9,599	10,652	11,500
システム開発	System Development	7,858	8,407	8,562	9,096	10,703	11,672	15,364	11,600
システム・機器販売等	Sales of System and Equipment	1,514	1,396	1,766	1,836	1,350	1,353	1,060	1,400
パッケージ事業	Packaged Software Business	4,790	4,595	4,778	5,237	5,177	5,359	5,527	6,000
パッケージ販売	Sales of Packaged Software	4,161	4,057	4,299	4,527	4,508	4,922	5,231	5,700
パッケージ付帯サービス	Services with Packaged Software	628	538	479	709	668	436	296	300

※2011-2012年度は参考値

連結キャッシュ・フロー計算書 Consolidated Cash Flow Statement

3月31日に終了した事業年度/Years ended March 31

単位：百万円 / Unit：¥million

		2005	2006	2007	2008	2009	2010	2011	2012
営業活動によるキャッシュ・フロー	Net Cash Provided by (Used in) Operating Activities								
税金等調整前当期純利益	Income before Income Taxes	2,513	1,940	2,680	2,360	2,449	1,729	2,577	3,186
減価償却費	Depreciation and Amortization	563	700	633	863	780	894	1,316	1,801
減損損失	Impairment loss	44	—	105	—	24	24	325	146
貸倒引当金の増減額（減少：△）	Increase (Decrease) in Allowance for Doubtful Accounts	0	△ 1	0	△ 0	4	21	△ 21	0
賞与引当金の増減額（減少：△）	Increase (Decrease) in Reserve for Bonuses	△ 21	92	△ 13	△ 101	254	△ 51	232	△ 217
退職給付引当金の増減額（減少：△）	Increase (Decrease) in Provision for Retirement Benefits	△ 191	△ 181	△ 390	△ 319	△ 63	△ 258	△ 204	△ 223
役員退職慰労引当金の増減額（減少：△）	Increase (Decrease) in Reserve for Directors' Retirement Benefits	△ 49	△ 58	20	11	△ 155	—	—	—
データセンター移設損失引当金の増減額（減少：△）	Increase (Decrease) in Reserve for Relocation of Datacenter	—	—	—	—	—	546	△ 217	△ 39
受取利息及び受取配当金	Interest and Dividends Income	△ 6	△ 5	△ 21	△ 49	△ 61	△ 45	△ 31	△ 30
支払利息	Interest	1	—	—	—	—	—	16	30
為替差損益（差益：△）	Exchange Gain and Loss	—	—	4	△ 5	△ 1	0	1	1
役員賞与の支払額	Directors' Bonuses	△ 17	△ 61	—	—	—	—	—	—
固定資産処分損益（差益：△）	Loss (gain) on Disposal of Fixed Assets	415	32	44	31	9	9	6	35
固定資産売却損益（差益：△）	Loss (gain) on Sales of Fixed Assets	△ 74	△ 28	—	—	—	—	—	—
ソフトウェア評価損益（差益：△）	Loss (gain) on Valuation of Software	—	—	—	103	5	—	—	—
複合金融商品評価損益（差益：△）	Loss (gain) on Compound Instrument	—	—	—	28	8	△ 3	20	2
ゴルフ会員権評価損	Loss on Golf-Club Membership	—	—	—	—	4	—	—	—
投資有価証券評価損益	Loss (gain) on Valuation of Investment Securities	10	—	—	—	—	—	—	—
投資有価証券売却損益	Loss (gain) on sales of Investment Securities	△ 157	△ 7	△ 122	△ 22	—	△ 2	—	2
電話加入権評価損	Loss on Right of Telephone	42	—	—	—	—	—	—	—
持分法による投資損益	Equity in (Earnings) Losses of Affiliates	—	—	—	—	4	16	34	△ 29
売上債権の増減額	Decrease (Increase) in Notes and Accounts Receivable-trade	△ 1,802	805	△ 1,357	2,368	△ 1,414	859	△ 850	△ 2,168
たな卸資産の増減額	Decrease (Increase) in Inventories	△ 211	571	△ 35	△ 54	204	△ 19	△ 58	△ 627
仕入債務の増減額	Increase (Decrease) in Notes and Accounts Payable-trade	842	△ 654	491	△ 763	△ 591	△ 87	500	1,806
前受金の増減額（減少：△）	Increase (decrease) in advances received	—	—	—	—	584	140	33	△ 86
長期未払金の増減額（減少：△）	Increase (decrease) in long-term accounts payable-other	—	—	—	—	152	—	△ 23	△ 13
その他資産の増減額（増加：△）	Decrease (increase) in other assets	△ 184	△ 11	△ 163	273	△ 690	△ 358	△ 588	△ 418
その他負債の増減額（減少：△）	Increase (decrease) in other liabilities	155	124	△ 53	71	80	△ 109	95	368
小計	Subtotal	1,872	3,257	1,821	4,246	1,590	3,308	3,281	3,527
利息及び配当金の受取額	Interest and Dividends Income Received	6	5	20	44	60	50	17	△ 0
法人税等の支払額	Income Taxes Paid	△ 606	△ 1,142	△ 668	△ 1,419	△ 651	△ 1,304	△ 462	△ 1,246
営業活動によるキャッシュ・フロー	Net Cash Provided by (Used in) Operating Activities	1,271	2,120	1,173	2,870	999	2,053	2,836	2,280

		単位：百万円 / Unit: ¥million							
		2005	2006	2007	2008	2009	2010	2011	2012
投資活動によるキャッシュ・フロー	Net Cash Provided by (Used in) Investing Activities								
定期預金の増減額（増加：△）	Decrease (increase) in time deposits	—	—	—	△ 225	225	—	—	—
有価証券の取得による支出額	Purchase of Short-term Investment Securities	△ 600	—	—	—	—	—	—	—
有価証券の償還による収入額	Proceeds from redemption of marketable securities	200	400	400	400	400	400	400	400
投資有価証券の取得による支出	Purchase of Investment Securities	△ 400	△ 400	△ 574	△ 450	△ 913	△ 506	△ 600	△ 700
投資有価証券の売却による収入	Proceeds from Sales of Investment Securities	540	11	254	62	—	42	—	20
投資有価証券の償還による収入	Gain on redemption of investment securities	—	—	—	—	—	—	100	—
有形・無形固定資産の取得による支出	Purchase of Tangible and Intangible Fixed Assets	—	—	△ 578	△ 873	△ 423	△ 1,417	△ 2,766	△ 2,104
有形固定資産の取得による支出	Purchase of Property, Plant and Equipment	△ 282	△ 856	—	—	—	—	—	—
有形固定資産の除却による支出	Loss on retirement of Property, Plant and Equipment	—	—	—	—	—	—	△ 39	—
有形・無形固定資産の売却による収入	Gain on sales of Tangible and Intangible Fixed Assets	—	—	—	—	—	—	3	0
固定資産の売却による収入額	Proceeds from Sales of Fixed Assets	154	1	1	—	—	—	—	—
敷金・保証金の差入による支出額	Payments for Lease and Guarantee Deposits	—	—	—	△ 302	△ 28	△ 53	△ 79	△ 26
敷金・保証金の回収による収入額	Proceeds from Collection of Lease and Guarantee Deposits	—	—	—	340	23	94	55	7
その他の投資の取得による支出額	Other payments	△ 741	△ 389	△ 204	—	△ 0	△ 49	100	—
その他の投資の処分による収入額	Other proceeds	18	13	16	—	—	—	—	250
投資活動によるキャッシュ・フロー	Net Cash Provided by (Used in) Investing Activities	△ 1,110	△ 1,218	△ 684	△ 1,048	△ 716	△ 1,490	△ 2,827	△ 2,154
財務活動によるキャッシュ・フロー	Net Cash Provided by (Used in) Financing Activities								
自己株式の取得による支出	Purchase of treasury stock	—	—	—	—	—	—	△ 0	△ 0
自己株式の売却による収入	Proceeds from sales of treasury stock	—	—	—	2	—	—	—	—
配当金の支払額	Cash Dividends Paid	△ 121	△ 242	△ 291	△ 404	△ 484	△ 487	△ 647	△ 810
リース債務の返済による支出	Repayments of lease obligations	—	—	—	—	—	—	△ 167	△ 342
財務活動によるキャッシュ・フロー	Net Cash Provided by (Used in) Financing Activities	△ 121	△ 242	△ 291	△ 402	△ 484	△ 487	△ 815	△ 1,152
現金及び現金同等物に係る換算差額	Effect of Exchange Rate Change on Cash and Cash Equivalents	—	—	△ 1	13	2	△ 0	△ 3	△ 1
現金及び現金同等物の増減額（減少：△）	Net Increase (Decrease) in Cash and Cash Equivalents	39	658	195	1,433	△ 199	76	△ 810	△ 1,028
現金及び現金同等物の期首残高	Cash and Cash Equivalents at Beginning of Period	4,985	5,025	5,684	5,879	7,312	7,113	7,189	6,379
現金及び現金同等物の期末残高	Cash and Cash Equivalents at End of Period	5,025	5,684	5,879	7,312	7,113	7,189	6,379	5,351

連結四半期業績 Consolidated Quarterly Operating Results

各事業年度／Fiscal Years

単位：百万円 / Unit：¥million

		上半期 1st Half								
		2005	2006	2007	2008	2009	2010	2011	2012	2013
売上高	Net Sales	12,570	10,906	10,096	11,073	11,033	12,196	13,125	15,338	14,698
売上原価	Cost of Sales	9,533	7,877	7,417	8,150	8,301	9,328	10,070	11,659	11,718
売上総利益	Gross Profit	3,036	3,029	2,678	2,922	2,732	2,868	3,055	3,678	2,979
販売費及び一般管理費	Selling, General and Administrative Expenses	1,622	1,899	1,804	1,821	1,790	1,700	1,677	1,663	1,812
営業利益	Operating Income	1,414	1,129	873	1,101	941	1,168	1,377	2,014	1,167
経常利益	Ordinary Income	1,431	1,139	896	1,135	978	1,202	1,382	2,039	1,175
税金等調整前当期純利益	Income before Income Taxes	1,239	453	880	1,069	935	466	1,294	1,893	1,197
当期純利益	Net Income	767	668	502	606	525	261	742	1,104	719
営業活動によるキャッシュ・フロー	Net Cash Provided by (Used in) Operating Activities	771	1,888	1,471	1,833	1,143	1,999	1,583	632	1,124
投資活動によるキャッシュ・フロー	Net Cash Provided by (Used in) Investing Activities	△ 888	△ 242	△ 201	△ 897	△ 34	△ 624	△ 1,599	△ 1,179	△ 522
財務活動によるキャッシュ・フロー	Net Cash Provided by (Used in) Financing Activities	△ 121	△ 242	△ 291	△ 402	△ 483	△ 486	△ 703	△ 808	△ 609
現金及び現金同等物の期首残高	Cash and Cash Equivalents at Beginning of Period	4,985	5,025	5,684	5,879	7,312	7,113	7,189	6,379	5,351
現金及び現金同等物の期末残高	Cash and Cash Equivalents at End of Period	4,746	6,428	6,662	6,412	7,944	8,000	6,466	5,022	5,343

単位：百万円 / Unit：¥million

		下半期 2nd Half								
		2005	2006	2007	2008	2009	2010	2011	2012	2013(予)
売上高	Net Sales	13,780	12,295	12,901	12,485	13,962	13,930	14,858	17,265	15,801
売上原価	Cost of Sales	10,540	8,878	9,398	9,396	10,408	10,860	11,447	14,064	11,531
売上総利益	Gross Profit	3,240	3,417	3,503	3,089	3,553	3,069	3,411	3,201	4,270
販売費及び一般管理費	Selling, General and Administrative Expenses	1,902	2,127	1,702	1,691	1,923	1,748	1,830	1,805	1,937
営業利益	Operating Income	1,337	1,289	1,800	1,398	1,629	1,321	1,580	1,395	2,332
経常利益	Ordinary Income	1,339	1,294	1,811	1,402	1,651	1,321	1,547	1,411	2,334
税金等調整前当期純利益	Income before Income Taxes	1,274	1,486	1,800	1,290	1,513	1,263	1,283	1,292	2,302
当期純利益	Net Income	744	516	1,033	768	866	735	734	639	1,430
営業活動によるキャッシュ・フロー	Net Cash Provided by (Used in) Operating Activities	1,271	2,120	1,173	2,870	999	2,053	2,836	2,280	
投資活動によるキャッシュ・フロー	Net Cash Provided by (Used in) Investing Activities	△ 1,110	△ 1,218	△ 684	△ 1,048	△ 716	△ 1,490	△ 2,827	△ 2,154	
財務活動によるキャッシュ・フロー	Net Cash Provided by (Used in) Financing Activities	△ 121	△ 242	△ 291	△ 402	△ 484	△ 487	△ 815	△ 1,152	
現金及び現金同等物の期首残高	Cash and Cash Equivalents at Beginning of Period	4,985	5,025	5,684	5,879	7,312	7,113	7,189	6,379	
現金及び現金同等物の期末残高	Cash and Cash Equivalents at End of Period	5,025	5,684	5,879	7,312	7,113	7,189	6,379	5,351	

個別損益計算書 Non-Consolidated Statements of Income

3月31日に終了した事業年度／Years ended March 31

単位：百万円 / Unit: ¥million

		2005	2006	2007	2008	2009	2010	2011	2012	2013(予)
売上高	Net Sales	24,366	22,744	22,400	22,826	24,167	25,084	26,865	31,337	29,000
売上原価	Cost of Sales	18,864	16,570	16,530	17,151	18,244	19,659	20,782	24,911	22,300
売上総利益	Gross Profit	5,502	6,173	5,869	5,675	5,922	5,424	6,083	6,425	6,700
販売費及び一般管理費	Selling, General and Administrative Expenses	3,129	3,839	3,274	3,279	3,457	3,200	3,227	3,197	3,450
営業利益	Operating Income	2,373	2,333	2,595	2,396	2,464	2,224	2,855	3,227	3,250
営業外収益	Non-Operating Income	33	18	40	62	89	79	85	59	10
営業外費用	Non-Operating Expenses	1	—	—	28	10	1	37	34	20
経常利益	Ordinary Income	2,405	2,351	2,635	2,430	2,543	2,302	2,904	3,253	3,240
特別利益	Extraordinary Income	254	38	122	22	—	2	95	—	0
特別損失	Extraordinary Loss	532	549	165	211	189	796	465	268	10
税引前当期純利益	Income before Income Taxes	2,127	1,841	2,593	2,241	2,354	1,507	2,534	2,984	3,230
法人税等合計	Total Income Taxes	841	715	1,113	939	997	624	1,053	1,371	1,230
当期純利益	Net Income	1,285	1,125	1,479	1,302	1,356	882	1,480	1,612	2,000

収益性指標 Profitability Indicators

3月31日に終了した事業年度/Years ended March 31

上段：連結、下段：個別

単位：百万円 / Unit: ¥million

		2005	2006	2007	2008	2009	2010	2011	2012	2013(予)
<収益実績指標>	Profitability Indicators									
売上高	Net Sales	26,351	23,202	22,997	23,559	24,996	26,127	27,984	32,604	30,500
		24,366	22,744	22,400	22,826	24,167	25,084	26,865	31,337	29,000
売上総利益	Gross Profit	6,276	6,446	6,181	6,012	6,285	5,938	6,466	6,879	7,250
		5,502	6,173	5,869	5,675	5,922	5,424	6,083	6,425	6,700
営業利益	Operating Income	2,752	2,419	2,674	2,499	2,571	2,489	2,957	3,410	3,500
		2,373	2,333	2,595	2,396	2,464	2,224	2,855	3,227	3,250
経常利益	Ordinary Income	2,771	2,434	2,707	2,537	2,630	2,524	2,930	3,450	3,510
		2,405	2,351	2,635	2,430	2,543	2,302	2,904	3,253	3,240
当期純利益	Net Income	1,511	1,184	1,535	1,374	1,392	997	1,476	1,743	2,150
		1,285	1,125	1,479	1,302	1,356	882	1,480	1,612	2,000

単位：％ / Unit：％

<収益力指標>	Profitability Indicators									
売上総利益率	Gross Profit Ratio	23.8%	27.8%	26.9%	25.5%	25.1%	22.7%	23.1%	21.1%	23.8%
		22.6%	27.1%	26.2%	24.9%	24.5%	21.6%	22.6%	20.5%	23.1%
売上高営業利益率	Operating Income Ratio	10.4%	10.4%	11.6%	10.6%	10.3%	9.5%	10.6%	10.5%	11.5%
		9.7%	10.3%	11.6%	10.5%	10.2%	8.9%	10.6%	10.3%	11.2%
売上高経常利益率	Ordinary Income Ratio	10.5%	10.5%	11.8%	10.8%	10.5%	9.7%	10.5%	10.6%	11.5%
		9.9%	10.3%	11.8%	10.6%	10.5%	9.2%	10.8%	10.4%	11.2%
売上高当期純利益率	Return on Sales	5.7%	5.1%	6.7%	5.8%	5.6%	3.8%	5.3%	5.3%	7.0%
		5.3%	5.0%	6.6%	5.7%	5.6%	3.5%	5.5%	5.1%	6.9%

安全性指標 Safety Indicators

3月31日現在／At March 31

上段：連結、下段：個別

単位：百万円 / Unit: ¥million

		2005	2006	2007	2008	2009	2010	2011	2012
<資本・資産指標>	Capital and Assets Indicators								
総資本	Total Capital	17,259	17,215	19,202	18,164	19,730	19,965	23,132	26,506
		16,124	16,808	18,710	17,585	19,547	19,773	22,914	26,197
流動負債	Current Liabilities	5,652	4,782	6,088	4,446	5,214	4,625	6,387	8,867
		5,403	4,748	6,000	4,332	5,549	5,045	6,777	9,294
自己資本	Equity Capital	8,756	9,822	10,880	11,793	12,658	13,194	14,020	14,961
		8,050	9,535	10,534	11,379	12,206	12,608	13,433	14,249
流動資産	Current Assets	12,340	11,558	13,189	12,488	13,558	12,774	13,120	15,235
		11,175	11,111	12,664	11,874	13,351	12,532	12,827	14,889
固定資産	Noncurrent Assets	4,919	5,657	6,012	5,676	6,172	7,191	10,012	11,271
		4,948	5,697	6,045	5,710	6,195	7,241	10,086	11,307

※ 自己資本・・・株主資本合計+評価・換算差額等合計 * Equity Capital = Total Shareholders' Equity + Total Valuation and Translation Adjustments

単位：％ / Unit：％

<安全性指標>	Short-term Safety Indicators								
流動比率	Current Ratio	218.3%	241.7%	216.6%	280.8%	260.0%	276.2%	205.4%	171.8%
		206.8%	234.0%	211.0%	274.1%	240.6%	248.4%	189.3%	160.2%
固定比率	Fixed Ratio	56.2%	57.6%	55.3%	48.1%	48.8%	54.5%	71.4%	75.3%
		61.5%	59.8%	57.4%	50.2%	50.8%	57.4%	75.1%	79.4%
負債比率	Debt to Equity Ratio	97.1%	75.3%	76.5%	54.0%	55.9%	51.3%	65.0%	77.2%
		100.3%	76.3%	77.6%	54.5%	60.1%	56.8%	70.6%	83.9%
自己資本比率	Equity Ratio	50.7%	57.1%	56.7%	64.9%	64.2%	66.1%	60.6%	56.4%
		49.9%	56.7%	56.3%	64.7%	62.4%	63.8%	58.6%	54.4%

※ 流動比率・・・流動資産/流動負債 * Current Ratio = Current Assets / Current Liabilities

※ 固定比率・・・固定資産/自己資本 * Fixed Ratio = Noncurrent Assets / Equity Capital

※ 負債比率・・・他人資本/自己資本 * Debt to Equity Ratio = Borrowed Capital / Equity Capital

※ 自己資本比率・・・自己資本/総資本 * Equity Ratio = Equity Capital / Total Capital

効率性・成長性指標 Efficiency and Growth Indicators

3月31日に終了した事業年度／Years ended March 31

上段：連結、下段：個別

単位：回／Unit：Turnover

		2005	2006	2007	2008	2009	2010	2011	2012	2013(予)
<効率性指標>	Efficiency Indicators									
総資産回転率	Total Assets Turnover	1.6	1.3	1.3	1.3	1.3	1.3	1.3	1.3	
		1.6	1.4	1.3	1.3	1.3	1.3	1.3	1.3	
固定資産回転率	Noncurrent Assets Turnover	5.3	4.4	3.9	4.0	4.2	3.9	3.3	3.1	
		4.6	4.3	3.8	3.9	4.1	3.7	3.1	2.9	

※ 総資産回転率・・・売上高/期首・期末平均総資産 * Total Assets Turnover = Net Sales / Average Total Assets at Beginning and End of Year

※ 有形固定資産回転率・・・売上高/期首・期末平均有形固定資産 * Property, Plant and Equipment Turnover = Net Sales / Average Property, Plant and Equipment at Beginning and End of Year

単位：％／Unit：％

<成長性指標>	Growth Indicators									
売上高成長率	Sales Growth Rate	26.5%	-11.9%	-0.9%	2.4%	6.1%	4.5%	7.1%	16.5%	-6.5%
		26.2%	-6.7%	-1.5%	1.9%	5.9%	3.8%	7.1%	16.6%	-7.5%
営業利益成長率	Operating Income Growth Rate	24.9%	-12.1%	10.5%	-6.5%	2.8%	-3.2%	18.8%	15.3%	2.6%
		25.6%	-1.7%	11.2%	-7.6%	2.8%	-9.7%	28.4%	13.0%	0.7%
経常利益成長率	Ordinary Income Growth Rate	24.4%	-12.2%	11.2%	-6.3%	3.6%	-4.0%	16.1%	17.7%	1.7%
		24.8%	-2.2%	12.1%	-7.8%	4.6%	-9.5%	26.1%	12.0%	-0.4%
当期純利益成長率	Net Income Growth Rate	509.0%	-21.6%	29.6%	-10.5%	1.3%	-28.4%	48.1%	18.1%	23.3%
		1495.3%	-12.4%	31.4%	-12.0%	4.1%	-34.9%	67.7%	8.9%	24.0%

投資指標 Return Indicators

3月31日に終了した事業年度/Years ended March 31

上段：連結、下段：個別

単位：百万円 / Unit: ¥million

		2005	2006	2007	2008	2009	2010	2011	2012	2013(予)
< 基礎指標 >	Basic Indicators									
総資本	Total Capital	17,259	17,215	19,202	18,164	19,730	19,965	23,132	26,506	
		16,124	16,808	18,710	17,585	19,547	19,773	22,914	26,197	
期首・期末平均総資産	Average Total Capital at Beginning and End of Year	16,165	17,237	18,208	18,683	18,947	19,848	21,549	24,819	
		15,109	16,466	17,759	18,147	18,566	19,660	21,343	24,555	
期首・期末平均自己資本	Average Equity at Beginning and End of Year	8,100	9,289	10,351	11,337	12,225	12,926	13,607	14,491	
		7,503	8,793	10,035	10,957	11,792	12,407	13,020	13,841	
売上高	Net Sales	26,351	23,202	22,997	23,559	24,996	26,127	27,984	32,604	30,500
		24,366	22,744	22,400	22,826	24,167	25,084	26,865	31,337	29,000
当期純利益	Net Income	1,511	1,184	1,535	1,374	1,392	997	1,476	1,743	2,150
		1,285	1,125	1,479	1,302	1,356	882	1,480	1,612	2,000
単位：％ ／ Unit：％										
< ROEとROA >	ROE and ROA									
自己資本利益率 [ROE]	Return on Equity	18.7%	12.8%	14.8%	12.1%	11.4%	7.7%	10.9%	12.0%	
		17.1%	12.8%	14.7%	11.9%	11.5%	7.1%	11.4%	11.7%	
総資産利益率 [ROA]	Return on Assets [ROA]	17.1%	14.1%	14.9%	13.6%	13.9%	12.7%	13.6%	13.9%	
		15.9%	14.3%	14.8%	13.4%	13.7%	11.7%	13.6%	13.2%	

単位：％ / Unit：％

※ 自己資本利益率・・・当期純利益/期首・期末平均自己資本 * Return on Equity = Net Income / Average Equity at Beginning and End of Year

※ 総資産利益率・・・事業利益/期首・期末平均総資産 * Return on Assets = Earnings before Interests and Taxes / Average Total Assets at Beginning and End of Year

投資指標

Return Indicators

3月31日に終了した事業年度／Years ended March 31

上段：連結、下段：個別

		2005	2006	2007	2008	2009	2010	2011	2012	2013(予)
<1株当たり指標>		Stock Indicators								
期末発行済株式数(連結) (千株)	Number of Outstanding Shares at the End of the Period (Consolidated; Thousand Shares)	8,100	16,200	16,200	16,200	16,200	16,200	16,200	16,200	16,200
1株当たり配当額 (円)	Dividends per Share (¥)	30.00	18.00	25.00	30.00	30.00	40.00	40.00	35.00	35.00
1株当たり当期純利益 [EPS] (円)	Earnings per Share [EPS] (¥)	179.11	73.15	94.82	84.87	85.96	61.57	90.69	107.64	132.72
		151.97	69.51	91.33	80.40	83.73	54.50	91.40	99.55	123.46
1株当たり純資産額 [BPS] (円)	Book Value per Share [BPS] (¥)	1,073.62	606.40	671.73	728.01	781.36	814.46	865.48	923.56	
		987.26	588.67	650.38	702.44	753.48	778.31	829.22	879.58	

<株価指標>		Stock Price Indicators								
期末株価 (円)	Stock Price at the End of the Period (¥)	1,785	1,658	1,026	592	570	640	1,230	1,193	
期末時価総額(連結) (百万円)	Aggregate Market Price at the End of the Period (Consolidated; ¥ million)	14,459	26,860	16,621	9,590	9,234	10,368	19,926	19,327	
株価収益率 [PER] (倍)	Price to Earnings Ratio [PER] (Times)	10.0	22.7	10.8	7.0	6.6	10.4	13.6	11.1	
		11.7	23.9	11.2	7.4	6.8	11.7	13.5	12.0	
株価純資産倍率 [PBR] (倍)	Price to Book Value Ratio [PBR] (Times)	1.7	2.7	1.5	0.8	0.7	0.8	1.4	1.3	
		1.8	2.8	1.6	0.8	0.8	0.8	1.5	1.4	
配当性向	Dividend Payout Ratio	16.7%	24.6%	26.4%	35.3%	34.9%	65.0%	44.1%	32.5%	26.4%
		19.7%	25.9%	27.4%	37.3%	35.8%	73.4%	43.8%	35.2%	28.4%
配当利回り	Dividend Yield	1.7%	1.1%	2.4%	5.1%	5.3%	6.3%	3.3%	2.9%	

※ 株価収益率・・・株価/1株当たり当期純利益 * Price to Earnings Ratio = Stock Price / Earnings per Share

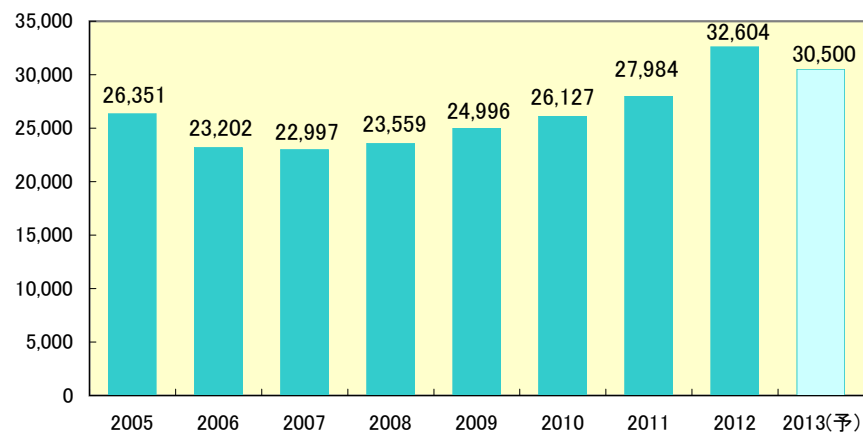
※ 株価純資産倍率・・・株価/1株当たり純資産 * Price to Book Value Ratio = Stock Price / Book Value per Share

※ 配当性向・・・1株あたり配当額/1株当たり純利益 * Dividend Payout Ratio = Dividends per Share / Earnings per Share

※ 配当利回り・・・1株あたり配当額/期末株価 * Dividend Yield = Dividends per Share / Stock Price

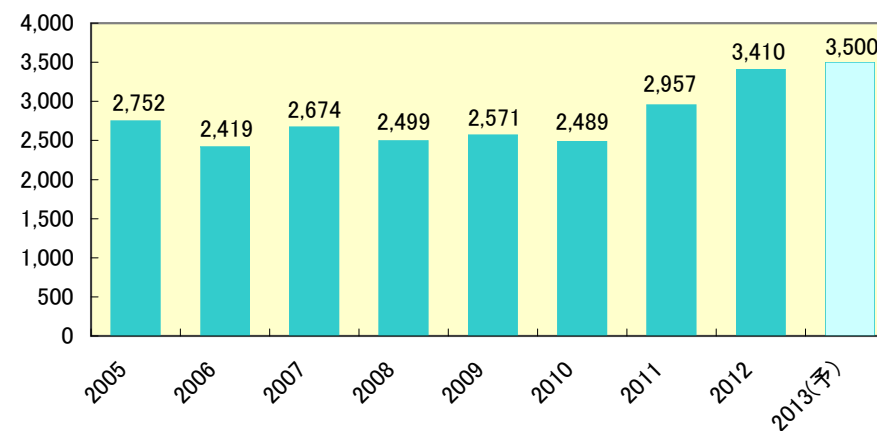
売上高 Net Sales

(百万円/¥million)



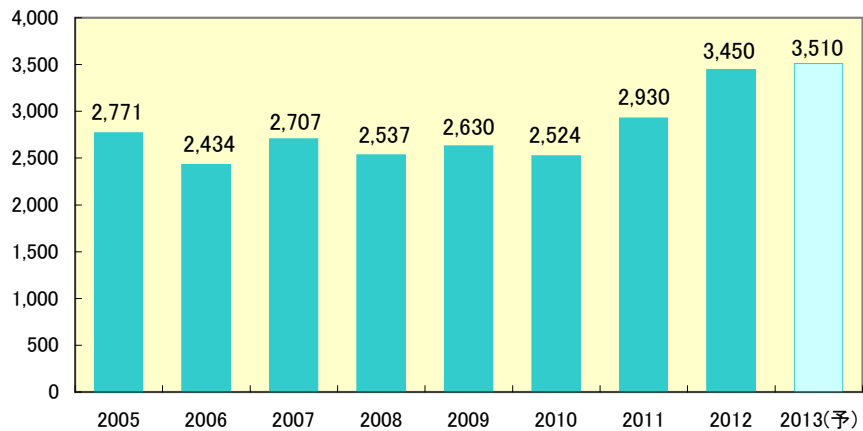
営業利益 Operating Income

(百万円/¥million)



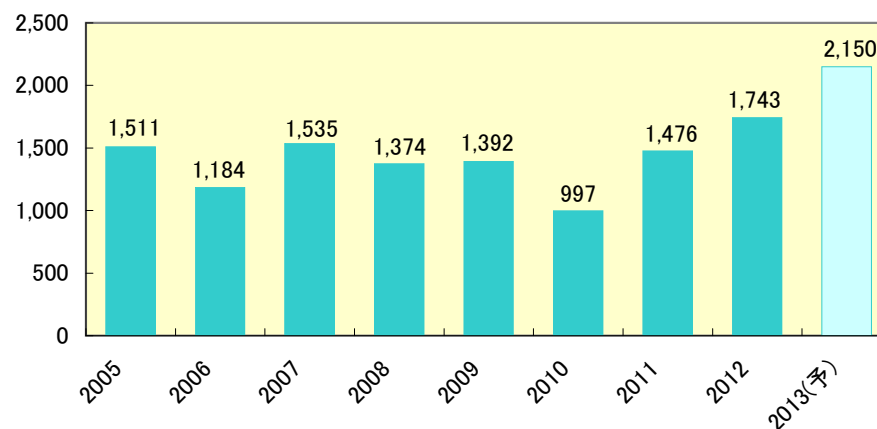
経常利益 Ordinary Income

(百万円/¥million)

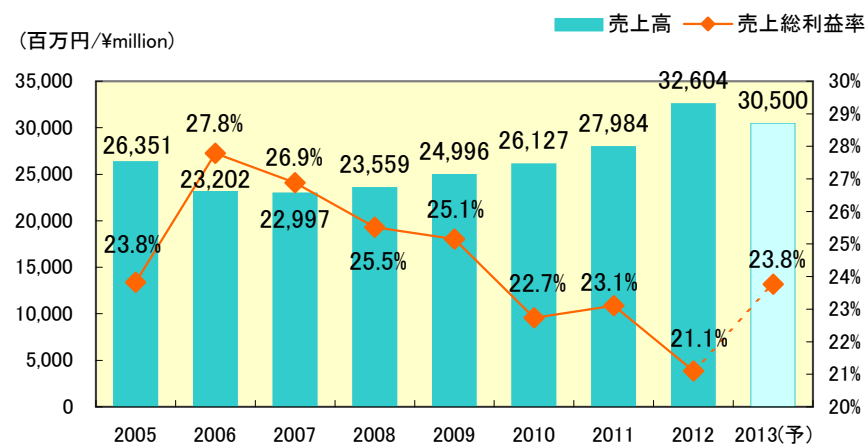


当期純利益 Net Income

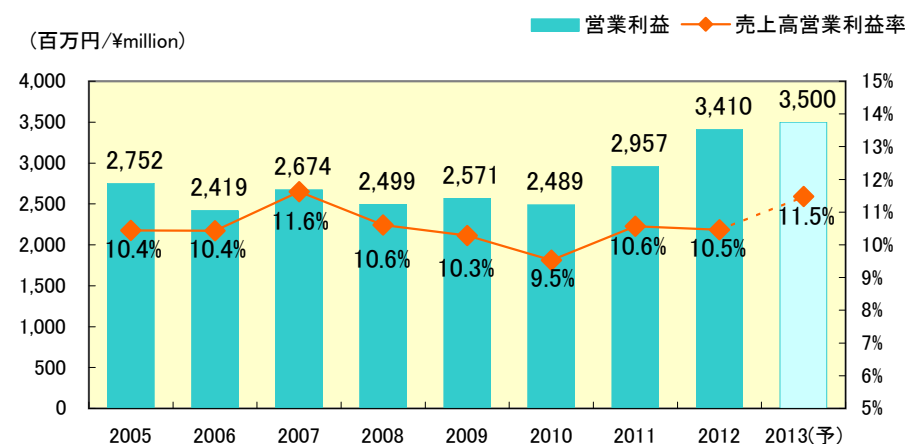
(百万円/¥million)



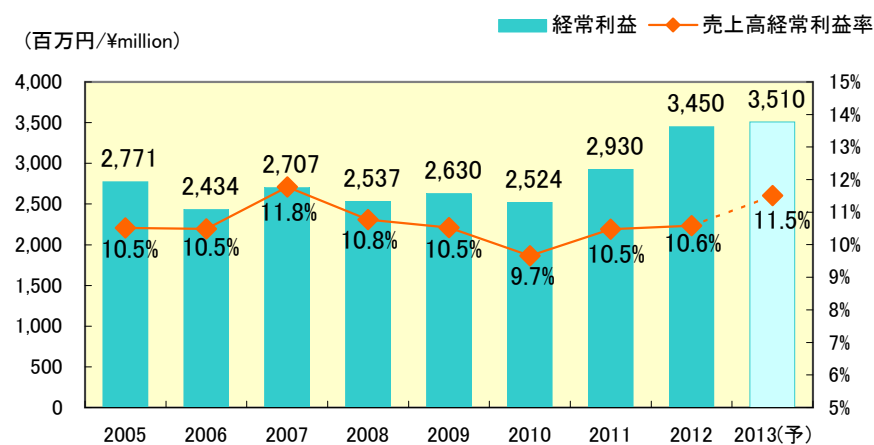
売上総利益率／売上高 Gross Profit Ratio／Net Sales



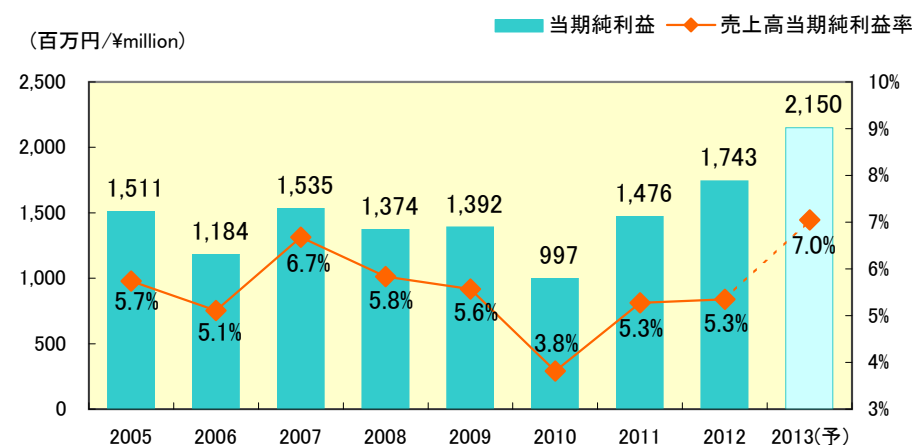
売上高営業利益率／営業利益 Operating Income Ratio／Operating Income



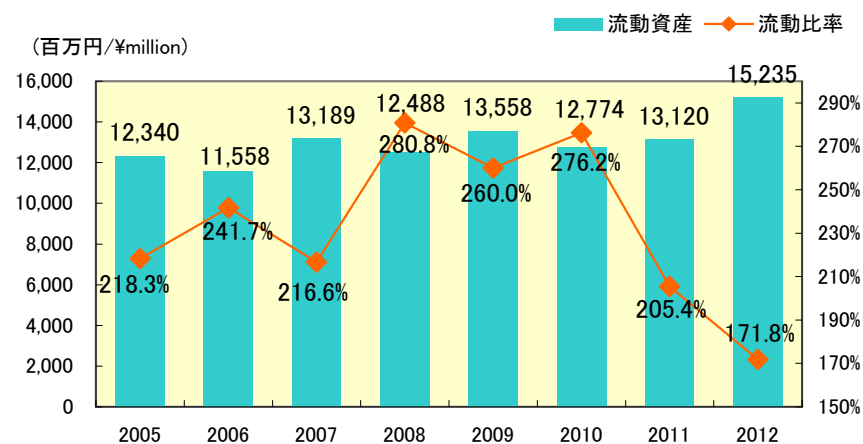
売上高経常利益率／経常利益 Ordinary Income Ratio／Ordinary Income



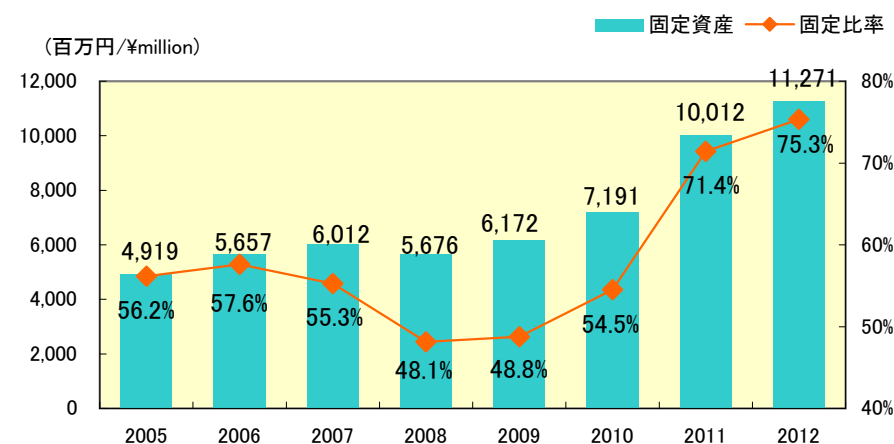
売上高当期純利益率／当期純利益 Return on Sales／Net Income



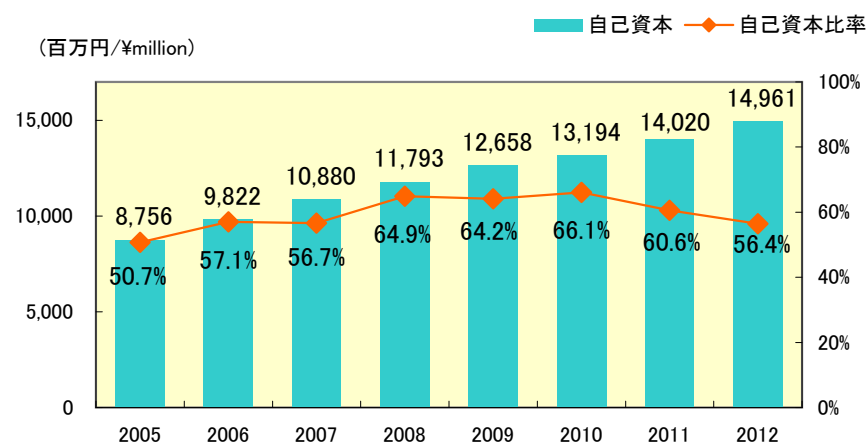
流動比率／流動資産 Current Ratio／Current Assets



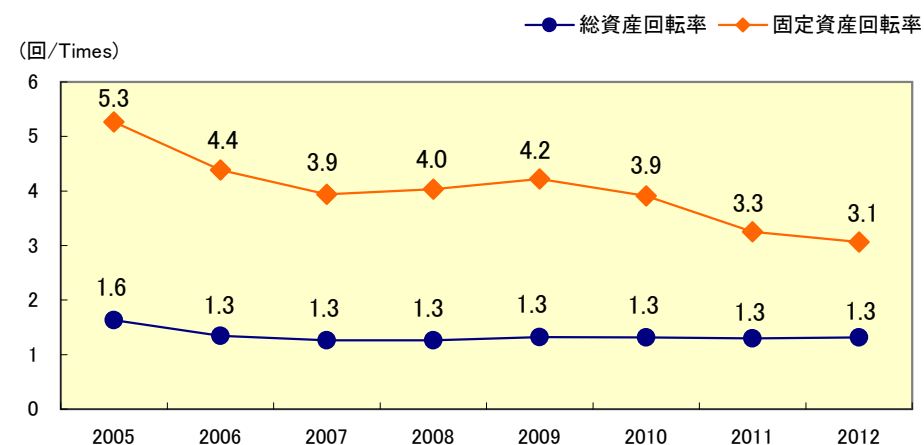
固定比率／固定資産 Fixed Ratio／Noncurrent Assets



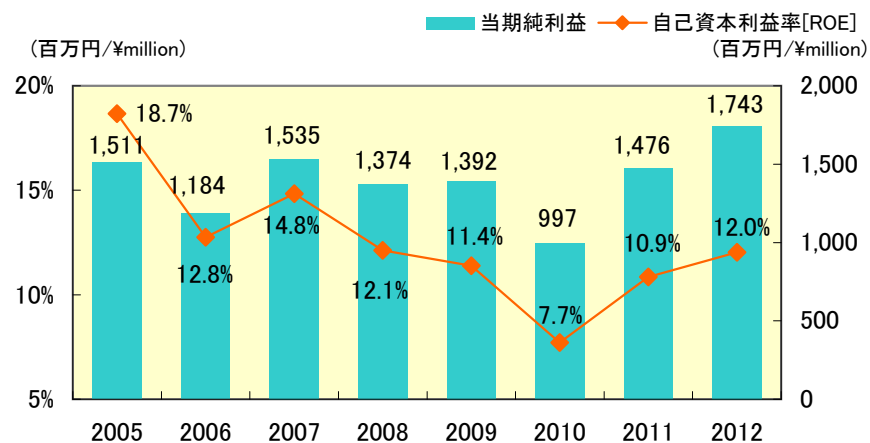
自己資本比率／自己資本 Equity Ratio／Equity Capital



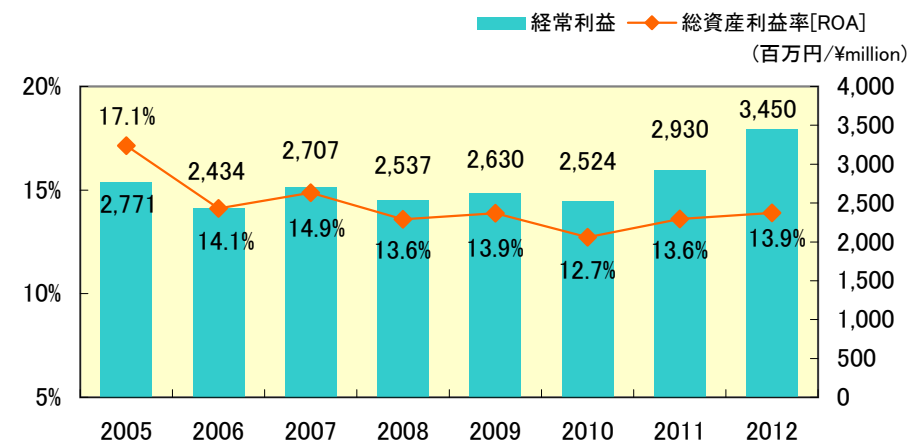
総資産回転率／固定資産回転率 Total Assets Turnover／Noncurrent Assets Turnover



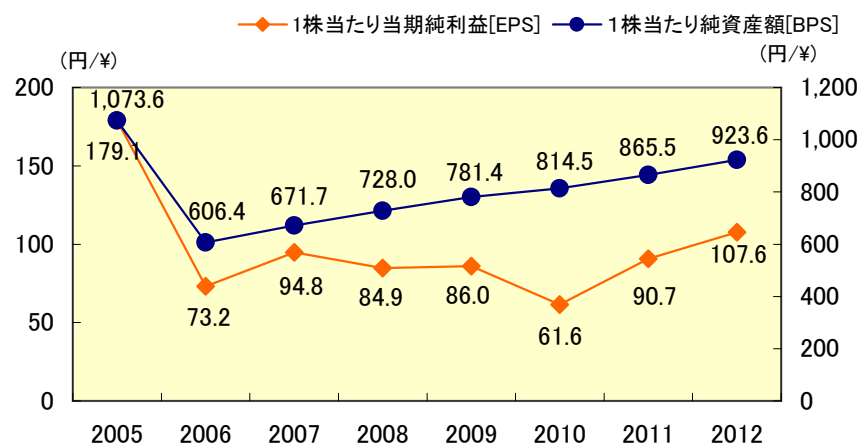
自己資本利益率[ROE]／当期純利益 Return on Equity/Net Income



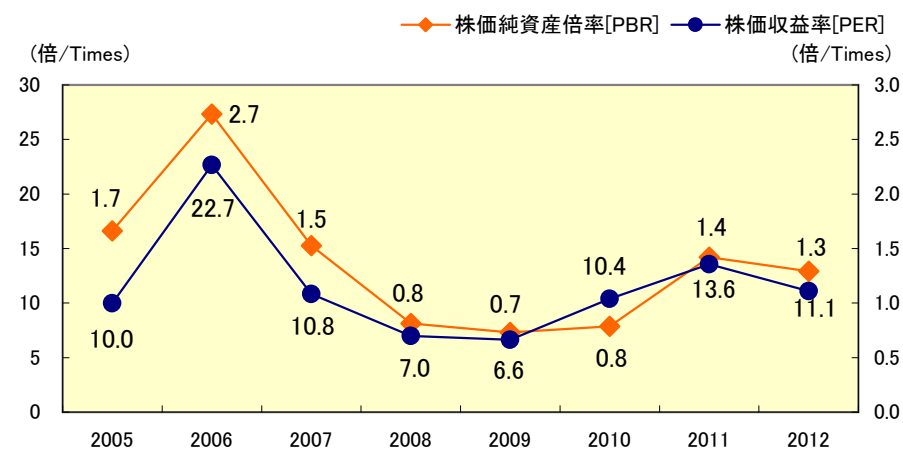
総資産利益率 [ROA]／経常利益 Return on Assets/Ordinary Income



1株当たり当期純利益[EPS]／1株当たり純資産額[BPS]



株価収益率[PER]／株価純資産倍率[PBR]



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